LIBRARY
BOSTON ARCHITECTURAL CENTER

Boston Society of Architects/AIA ChapterLetter Dec 98

ChapterLetter
of the Boston Society
of Architects,
A Scenic Chapter of the
American Institute of
Architects
Vol. 85 No. 11
©1998

BSA
52 Broad Street
Boston MA 02109-4301

617-951-1433x221
800-662-1235x221
617-951-0845 (fax)
bsarch@architects.org
www.architects.org

ChapterLetter
submission deadlines:
Jan ads: Dec 15
Feb news: Dec 10

In this issue:

2 Events
3 Design
6 Practice
9 Marketing & PR
10 The Network
14 Bricks
15 Fame
18 Opportunities
19 Membership news
20 Calendar

An architect's view of Asian culture

Asia is in the news for many reasons — economic growth and travail, rapid cultural change, political transformations, and enormous re-building efforts are among some of the more obvious reasons. In late 1997, Boston architect Herb Eisenberg AIA spent several months in China, Mongolia, Nepal, Tibet and India and comes to the BSA Lecture Series on **December 16** with a distillation of his impressions of this huge part of the world, of which we know far too little. From Beijing to the limestone karsts of southern China and a Li River resort to a 15th-century synagogue still remaining in active use in Cochin, Eisenberg offers impressions of the diverse cultures that range from camel herders to urban street vendors. (A Tibetan monastery is pictured above.)

A founding principal of his own firm for many decades, Eisenberg is among the nation's most respected building codes experts; he is currently a principal of Boston's Sullivan Code Group.

Eisenberg's December 16 presentation begins with a 5:30 pm reception at the BAC, 320 Newbury St., Boston; the slide-lecture begins at 6:00 pm. There is no charge for BSA members; non-members are welcome and pay $4.00 or may join the BSA at the door.

Give the gift of architecture

The third issue of *ArchitectureBoston* hit the street at Build Boston last month. Your copy is included with this ChapterLetter. This annual design issue of *ArchitectureBoston* features a Charles Rose AIA interview with Hugh Stubbins FAIA, an article on preserving modern buildings by Henry Moss AIA, a roundtable discussion of the two new courthouses in Boston, and a review of local award-winning design by former *Architecture* editor Deborah Dietch.

As part of an expanded circulation effort to engage people outside the building industry in design and the built environment, this issue of *ArchitectureBoston* is being distributed to client groups in cooperation with BOMA, IFMA, ULI, and other client associations. We urge you to share the magazine with your friends and clients directly — trial copies are available by calling 617-951-1433x221.

ArchitectureBoston is also available for gift subscriptions. We will send the enclosed Design issue of the magazine wrapped with a card to your parents, clients, dentist, bus driver, etc. For gift subscription information, call Penny Mitchell at 617-951-1433x228 or e-mail her at *pmitchell@architects.org*. A subscription to *ArchitectureBoston* is $30/year.

	Event	Location/Sponsor	Cost/RSVP
Sept. 8 - Dec. 30 9 am-5 pm, weekdays	**"New England in Perspective"** — a special exhibit of work by two dozen local architectural perspectivists and renderers	The Architects Building Sponsored by ASAP and Suffolk Construction Company	Free
Dec. 19 - Jan. 31 9 am-5 pm, weekdays exhibit Wed., Jan. 6 5:30 pm reception	**"Young Architects"** — this exhibit of work by young architects is drawn from the BSA's 1998 Young Architects Design Awards program (see story below)	BAC, 320 Newbury St., Boston Sponsored by the BAC, BSA Exhibits Committee and Suffolk Construction Company	Free 617-536-3170
Thurs., Dec. 3 4:00 pm	**"Building Livable Communities"** — a public forum on community design led by John Stilgoe and James Kunstler	Faneuil Hall Armory Sponsored by the Massachusetts Community Forestry Council, the BSA *et al.*	Free 617-727-3180x657
Wed., Dec. 9 6:00 pm	**"The Houses of McKim Mead & White"** — a lecture by Samuel White (architect and great-grandson of Stanford White)	Boston Public Library Sponsored by the BPL, the Society of Architectural Historians, and the BSA	Free 617-536-5400x336
Tues., Jan. 5 5:30 pm	**BCDC** — the BSA presents its Commonwealth Award to the Boston Civic Design Commission in a special ceremony preceding BCDC's regular public meeting (see p. 13)	Kane Simonian Room/BRA, Boston City Hall	Free

Tom O'Brien

BRA director returns for pizza

When Tom O'Brien assumed the role of director of the Boston Redevelopment Authority a couple of years ago, the BSA invited him for an informal beer-&-pizza session with BSA members to talk about urban planning and urban design in Boston. It was a wonderfully informal and informative evening for both O'Brien and the BSA members who participated.

We are doing it again this month. O'Brien returns to the BSA for another informal discussion of planning and design in Boston. The date is **December 15** and all members are welcome to join us beginning at 6:00 pm. Space is limited, however; to reserve your seat, you must call in advance (617-951-1433x221).

Young architects' work is on exhibit

Earlier this year, the BSA inaugurated its Young Architects Design Awards program. Conceived by BSA Board Member Robert Miklos AIA of Schwartz/Silver Architects, the program was designed to highlight the impacts that young architects have on their firms in the greater Boston area and on Boston design in general. This program was juried by Laurie Hawkinson (Smith-Miller + Hawkinson, New York City), Reed Kroloff (Editor, *Architecture*), and Mack Scogin FAIA (Scogin Elam and Bray Architects, Atlanta).

The work, whose authors were honored at Build Boston last month, is now on exhibit at the Boston Architectural Center (320 Newbury Street, Boston). The exhibit runs from **December 19** through **January 31** and includes a special public reception on **January 6** at 5:30 pm in the BAC gallery.

For more information on the exhibit, which is sponsored by the BAC and the BSA Exhibits Committee, call the BAC at 617-536-3170.

Rotch offers $30,000 award

The Rotch Traveling Scholarship, the nationally prestigious award that emerges from an annual design competition administered by the BSA, offers a $30,000 first prize. Qualified applicants must be U.S. citizens under 35 as of March 15, 1999, must have a degree in architecture and at least one year of work experience and also must have studied or worked in Massachusetts. Requests for applications must be made *in writing* to Rotch Scholarship, BSA, 52 Broad St., Boston 02109...and all requests must be *received* before January 1, 1999.

Where has good design gone?

"Reflecting on the state of our built environment, I have to wonder: Where has good design gone? Especially in the United States, we seem to be fast-forwarding into a landscape that grows increasingly homogenous, isolating, and dispiriting. Why do we essentially replicate the one model that, although it demands the lowest initial cost, ends by using up the very resources that we require to build our civilization?"

This is the first paragraph of a seven-page article in the Summer 1998 edition of *Design Management Journal.* Written by Virginia architect Kim Schaefer, this article — titled "Sustainable by Design" — is a carefully considered look at learning to design sustainably and the consequences of failing to do so. Site design, energy design, materials selection, recycling, and links to the community are among the primary issues Schaefer addresses. For a free copy of this article (it's available only by mail), AIA members in Massachusetts should send requests with a 55¢, #10 SASE to SD Mgt./RF, BSA, 52 Broad St., Boston 02109; non-members should include a $10.00 handling fee payable to the BSA along with the SASE.

Good work, architects

I just wanted to take the opportunity to thank you for your good work and considerable time in making your [SeaPort Focus Team] presentation to our neighborhood leaders group...Your association volunteers obviously took great care in preparing your thoughtful program...While there are some points of controversy, it wouldn't be South Boston if it were otherwise...Again, thank you for your skill and courtesy.

Hon. Stephen F. Lynch
State Senator

Healthcare facilities of all types solicited

Small and large healthcare projects of any type — new facilities as well as renovations and rehabilitations — are eligible for the BSA's 1999 New England Healthcare Facilities Design Awards program. Hospitals, ambulatory-care facilities, medical office buildings, long-term care facilities, continuing-care facilities, biomedical facilities, in-school clinics, dentists' offices, specialty facilities and healthcare elements of assisted-living, retirement, child-care and similar facilities are all eligible. The program is sponsored by the BSA's Healthcare Facilities Committee (chaired by Rick Heym AIA and Bob Humenn AIA) and co-sponsored by The Healthcare Assembly (formerly the New England Healthcare Assembly).

New England architects may submit work they have done anywhere in the world and architects outside New England may submit New England projects.

The Call for Entries was mailed to all New England architects in November; for copies of these guidelines, call 617-951-1433x221. The submission deadline is **February 2, 1999**.

Now serving design...

Four Boston architects recently have been appointed to the Boston Landmarks Commission. John Freeman AIA (Platt Anderson Freeman), Tom Green FAIA (Benjamin Thompson Associates), Susan Pranger AIA (Goody, Clancy & Associates), and Rick Schmidt AIA (Steffian Bradley Associates) have been appointed by Mayor Menino to serve on this critically important Boston commission. All of these BSA members are Boston residents.

Serving on a local design commission, an historic district committee, a design-review body or similar public entity is a significant way in which to help shape the community. If you are interested in such activities throughout Massachusetts, call me at 617-951-1433x227 and I'll add you to our roster of architects to be contacted when these opportunities arise.

Nancy Jenner, Committee on Professional Appointments

John Freeman AIA

photo: Jon Goell

Tom Green FAIA

photo: Koby-Antupit

Rick Schmidt AIA

BSA Honor Awards recognize design excellence

The images on these two pages represent the 12 projects honored last month at Build Boston in the BSA's Annual Honor Awards for Design Excellence program. The work was on display at Build Boston, was honored during the BSA/Build Boston Banquet, and will be exhibited again in 1999 in The Architects Building. The jurors for the 1998 Honor Awards program were Charles Linn AIA (Managing Senior Editor, *Architectural Record*), Elizabeth S. Padjen FAIA (Editor, *ArchitectureBoston*), and Carol

HONOR AWARDS

Arts of Korea Gallery (New York City) for The Metropolitan Museum of Art by ***Kyu Sung Woo Architect*** *(Cambridge MA)...photo by Chuck Choi*

Equipment Building at Straitsview Farm (San Juan Island WA) by ***Thompson and Rose Architects*** *(Cambridge MA)...photo by Chuck Choi*

AWARDS

Fisher Science and Academic Center (Great Barrington MA) for Simon's Rock College of Bard by ***Bohlin Cywinski Jackson*** *(Wilkes Barre PA) and* ***Architecture +*** *(associate architects, Troy NY)...photo by Matt Wargo*

W. Duncan MacMillan Hall (Providence RI) for Brown University by ***Koetter, Kim & Associates*** *(Boston)...photo by Eduard Hueber*

Longmeadow Center Elementary School (Longmeadow MA) for the Town of Longmeadow by ***Tappé Associates*** *(Boston)...photo by Steve Rosenthal*

Nordberg House (Surry ME) for Dr. and Mrs. Earl David Nordberg by ***Peter Forbes and Associates*** *(Boston and Southwest Harbor ME)...photo by Nick Wheeler*

Wilson AIA (Carol A. Wilson Architect, Portland, Maine). The jurors' comments on the general body of work received and specific comments on the award-recipients are available from the BSA; send your request to Honor Awards Jury Comments/RF, BSA, 52 Broad St., Boston 02109; copies of the complete project team credits for the award-recipients are also available and may be requested in the same way. Once again, the BSA wishes to express special appreciation to Poole Professional Ltd. and to DPIC/Design Professionals Insurance Company for their generous sponsorship of this annual awards program.

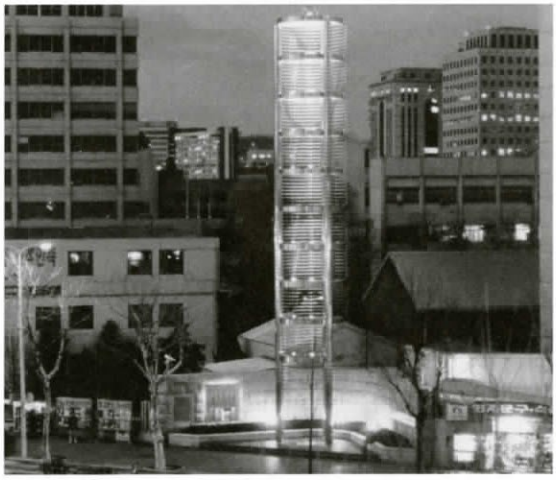
AWARDS (continued)

*Corporate Headquarters (Reading PA) for Arrow International by **Kallmann, McKinnell & Wood Architects** (Boston) ...photo by Steve Rosenthal*

*Willmott New Carriage Barn for Mr. & Mrs. Peter Willmott by **Burr and McCallum Architects** (Williamstown MA)...photo by Michael Lavin Flower*

*City of Boston Police Headquarters for the Department of Neighborhood Development by **Stull and Lee** (Boston) and **Primary Group** (associate architect, Boston)...photo by David Seeley*

*Residence Halls (Brunswick ME) for Bowdoin College by **William Rawn Associates, Architects** (Boston)...photo by Steve Rosenthal*



*Doosan 100-Year Park (Seoul, Korea) for Doosan Construction and Engineering Co. by **Sasaki Associates** (Watertown MA) and **Sisang Design Group** (Seoul)...photo by Suung Hoon Yum*

*Sinclair House (Washington DC) for Robert and Irene Sinclair by **Peter Forbes and Associates** (Boston and Southwest Harbor ME)...photo by Scott Frances/Esto*

Interns in limbo no more ?

An intern last year came to the BSA for assistance when the firm for which he was working on a temporary placement basis would not sign off on his IDP training certificate. The firm argued that the intern was not an employee and therefore the firm principal could not sign the IDP form as an employer.

At one point it was thought that perhaps this intern's placement service, in this case the BSA-related Consulting For Architects, should be viewed as the employer and therefore the authorized signator on the intern's IDP forms. However, it was and is clear that CFA in this case is serving solely as a placement service and the intern is not employed by CFA. Indeed, the IRS and the Commonwealth of Massachusetts Department of Employment and Training ruled in 1992 and 1994, respectively, that CFA clearly is not the employer of the design professionals it places.

Recently, another intern facing this same dilemma filed another appeal with the National Council of Architectural Registration Boards (NCARB). In its ruling on this case, NCARB took, in the eyes of many, the convincing position (unlike the IRS and the Massachusetts Department of Employment and Training) that the intern probably should be considered an employee of the design firm in most cases and that, in any case, the intern should not be the one punished for the employer's (the design firm's) possible violation of labor laws by failing to treat temporary or part-time help as employees. Consequently, NCARB now will accept IDP training credit from interns who can show that they are subject to the control of their supervisors in the design firm and are treated as employees except for tax purposes.

While this NCARB ruling is of major significance for interns, it again underscores the persistent dilemma the profession faces when design firms fail to adhere to labor law requirements that define and distinguish between employees and independent contractors. Are you violating the "independent contractor" law? You may well be; it is apparently (and sadly) not uncommon. A recent issue of "San Diego Architect," the newsletter of the AIA Chapter in San Diego, included an article titled "20 Factors in Determining the Status of an Independent Contractor/Employee." For a copy of this checklist and a related article on the same subject (they're only available by mail), AIA members in Massachusetts should send a 32¢ SASE to Independent Contractors Article/RF, BSA, 52 Broad St., Boston 02109; non-members should enclose, along with the 32¢ SASE, a $10.00 handling fee payable to the BSA.

Partnering service and project-delivery guides available from BSA

The partnering and organizational management service developed for the BSA two years ago by Dr. William Ronco has proved to be a valuable service for BSA member firms. For more information, call the BSA at 617-951-1433x221 and ask for the two-page description of the BSA's "Organization Team-Building and Partnering Consulting Service" or call Ronco directly at 617-275-2424.

In addition, the BSA's publications focusing on project-delivery remain useful tools for many in the building industry and include these titles:

♦ **"Client Advisor"** is the BSA/AGC booklet on project-delivery alternatives including design/bid/build, negotiated construction management, construction management/limited bid, design/build two-phase, and turn-key design/build (BSA publication #176).

♦ What every owner needs to know about **Fast Track** (#153)...**Value Engineering** (#154)...**RFIs** (#155); these are three different booklets edited and published by DPIC and based on a series of whitepapers developed by BSA committees exploring building industry practices.

♦ **"Partnering Manual for Design and Construction"** by W. C. Ronco & J. S. Ronco is the most comprehensive guide to partnering in print and addresses process, results, documentation, how-to, groupware tools, train, etc. (#138...the author is the provider of the BSA partnering and organizational management service described in the first paragraph above).

♦ **"Improving Project Delivery"** edited by David Lash is an examination of the future of the profession as defined by project-delivery alternatives (#140).

All of these publications are included in the Special Publications catalog inserted in this issue of the ChapterLetter; for additional copies of the catalog, call 617-951-1433x221.

Small firms and preservation, housing, and design review are the issues

Defining and promoting the value of architectural services, serving our communities, strengthening our professional networks, and otherwise becoming more effective and successful at what we and our allies do as building industry professionals are at the core of the BSA network. Among the mechanisms available to Massachusetts architects and to our allies are the scores of issue-oriented working groups that constitute the BSA. Here are a few examples of the efforts in which members and non-members are engaged today. Select one for yourself and join us...and earn AIA Learning Units in the process. For a complete guide to BSA committees and task forces, call 617-951-1433x221.

♦ **Small firms and preservation** — Dr. Judith Selwyn of Preservation Technology Associates in Boston is the guest this month at the Small Firms Committee's regular lunch meeting on December 17. You are invited. Selwyn, renowned for her preservation work brings her technical, economic, and design skills to this informal lunch meeting to provide small-firm architects with unusual insights into preservation and restoration work. To reserve your lunch (free for members, $5.00 for all others), call 617-951-1433x221. For more information on the Committee, call Deb Pierce AIA (617-964-1311).

♦ **Endoscopy facilities** — The Healthcare Facilities Committee gets into the details. "Ambulatory Care and Endoscopy Facilities" was the focus of an informal Committee gathering in October; coming meetings focus on life safety codes, surgical suites, etc. Join us at the BSA at 5:15 pm on the third Wednesday of every month. For more information, call Rick Heym AIA (617-787-2400) or Bob Humenn AIA (617-227-6520).

♦ **Firm benefits** — What have you done for me lately? In every professional association, both individual members and firm members justifiably raise the important questions about the relationship of dues to services received in exchange for those dues. The Membership Committee addresses these kinds of issues every month over lunch at the BSA. Everything from the purpose of firm dues to discounts on retail purchases in Boston restaurants, special firm events at the MFA, and small firm/large firm mentoring relationships are on our agenda. Join us at our regular lunch meetings on the first Wednesday of each month at noon at the BSA; call 617-951-1433x221 to reserve your lunch prior to each meeting. For more information, call Nina Monastero AIA (617-661-7607).

♦ **Design Review** — The agony and the ecstasy of public design review, proactive *vs.* reactive design review, the role of the critic, and other issues provided the parameters of the BSA Design Committee roundtable on public review last month. The BRA's Homer Russell, The Preservation Alliance's Susan Park, Cambridge Savings Bank's Nelson Goddard and Tsoi/Kobus' Ed Tsoi FAIA served as panelists for this discussion. In addition to these quarterly roundtables, the Committee meets monthly to focus on a broad range of design issues. This is the same group that conceived and sponsors the annual Unbuilt Architecture Awards program and the annual Build Boston forum on unbuilt architecture (see p. 1). Join us at our regular meetings on the fourth Tuesday of each month at 8:00 am at the BSA. For more information, call co-chairs Robert Brown AIA at 617-262-4354 or Ed Frenette AIA at 617-547-5400.

♦ **Housing design** — CBT's Alfred Wojciechowski AIA assumes the chairmanship of the BSA Housing Committee this month succeeding Michael Binette AIA. Each month the BSA Housing Committee focuses on a specific public-sector or private-sector housing issue. Recently the President of the Greater Boston Real Estate Board joined us to discuss real-estate development and representatives of The Architectural Team joined us to review the proposed design for the new development on Battery Wharf in the North End, a mixed-use development of rental housing, hotel rooms, and retail space. Housing policy and housing design proposals are at the core of our regular meetings at the BSA at 8:30 am on the third Friday of each month. Join us. For more information, call new Committee chair Alfred Wojciechowski AIA at 617-262-4354.

♦ **Providing shelter** — Casa Esperanza, Project Hope, ABCD, the Boston Management Consortium, Neighborhood Health Centers, South African Arts and Crafts, and The Hildebrand Center in Cambridge are just a few of the organizations and facilities for the homeless with which the BSA Task Force to End Homelessness works on a regular basis. There are scores of us — architects, contractors, engineers, public officials, citizens. Join us in our efforts to provide shelter for all. We gather on the first Wednesday of odd months at 8:00 am at Payette Associates (285 Summer Street). Join us. For more information, call Nancy Sullivan (781-444-2224) or John Wilson FAIA (617-342-8200).

Charles Tseckares FAIA, President

Ed. note: Chairs of all BSA committees and task forces are invited to contribute to this column regularly. To ensure that meeting notes are conveyed to the BSA Website, committee chairs should call Nancy Jenner at 617-951-1433x227.

Robert Brown AIA

Alfred Wojciechowski AIA

Members and non-members, architects and non-architects, are invited to taste the opportunities offered by these and over five dozen similar BSA networks of architects and allied professionals. For more information on any of these groups, call 617-951-1433x221 and ask for the Guide to Committees and Task Forces.

John Wilson FAIA

Would you like to help regulate the profession?

The Board of Registration of Architects in Massachusetts is a body of four architects and one public member, all of whom are appointed by the Governor — Peter Steffian FAIA is Chair and the other members are Vito Caolo AIA, Douglas Engebretson FAIA, Martha Ondras AIA, and one public member appointed by the Governor.

The BSA is now seeking architects who may be interested in serving on the Board so we might submit our nominations for 1999. If you have an interest, call me at 617-951-1433x227 for details.

Nancy Jenner, Committee on Professional Appointments

Bringing sole practitioners together: mentors and local networks

Until last year, sole practitioners gathered monthly at the BSA in Boston to share management, marketing, and other practice information. The goal was to provide sole practitioners with a powerful network of peers under the heading of the Sole Practitioners Committee.

It worked for quite a while but the difficulty of coming to Boston for many practitioners in the western suburbs and on the north and south shores eventually led to the demise of the Sole Practitioners Committee.

Several steps are being taken to provide the kinds of resources the Committee tried to provide over the past decade. For example, a new **Residential Design Marketing Group** has formed in the past few months to focus specifically on new markets, new services, new forms of collaboration and similar needs of firms that do residential work (including, of course, sole practitioners and small firms); see the story on the facing page.

Two other initiatives are now being implemented. One is a **mentoring system** proposed by many members and most recently by Jennifer Rugg AIA of Skinner Hill Architects in Roslindale. The goal is to provide a resource to which sole practitioners and others could go with specific architectural questions ranging from technical to zoning to design issues. Many design firm principals in large firms and mid-sized firms already have expressed a willingness to serve as mentors of this kind by providing telephone advice or person-to-person assistance when necessary. All you have to do to take advantage of this resources is call the BSA at 617-951-1433x232.

A second proposal, this one from Allen Hill AIA in Winchester, resuscitates the notion of **local design networks** centered in a variety of communities outside of Boston. Jon Woodman AIA several years ago established such a monthly lunch group in Newburyport and similar informal networks have come and gone in several other communities over the years. The BSA is now serving as the information clearinghouse for designers throughout the state who are looking for networks in their communities...or anxious to create such networks themselves. The intent is to begin to schedule monthly breakfasts or lunches or after-hours networks in your community that include professional development opportunities, the opportunity to discuss design, or informal opportunities to widen your network. If you are interested in becoming part of this local network initiative, call Richard Fitzgerald at the BSA (617-951-1433x232) and we will provide resources, mailing services, organizing assistance, and whatever else you need to help get such an effort off the ground. We can identify all of the architects (not just BSA members) who live or work in your community; it is a network waiting to happen.

Tim Twomey AIA, Commissioner of Professonal Practice

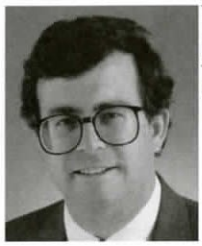


photo: FayFoto

Tim Twomey AIA

How to raise your fees 30%

Do you know the three elements of A/E firm fees? Are you aware that recent data support a push for higher fees? Do you know what the "Meatloaf theory" of fee-setting is? Do you know what your firm's 10 critical financial indicators are?

These are among the questions addressed in a recent article in *Principal's Report*, the monthly newsletter for design firms. Titled "How to raise fees up to 30% — without losing your clients," this is another useful reminder of what we all should know and an introduction to some new ideas about fee-setting. For a free copy of this four-page article (it's only available by mail), AIA members in Massachusetts should send requests to Raising Fees/RF, BSA, 52 Broad St., Boston 02109; along with the SASE, non-members should include a $10.00 handling fee payable to the BSA.

AIA Documents

For an AIA Documents list and order form, call Melodie Pharms at the BSA at 617-951-1433x221.

Residential design marketing group takes off

Twenty-five people crowded into the BSA conference room in October for the first gathering of the new Residential Design Marketing Committee, an assembly of sole practitioners and principals of small and large firms seeking to share information on management and marketing and exploring everything from new ideas for residential design services to new notions of residential design collaboration.

The group now meets monthly and strikes a balance between discussion meetings and client education and business development activities. Our roundtable discussions focus on topics ranging from establishing fees to defining new sources of competition in the residential market to educating homeowners. Potential group initiatives include Saturday morning clinics for homeowners and exhibiting members' work at locations throughout the community. We also talked at length about how to take advantage of the marketing opportunities offered by the two

winter home shows in Boston, which attract over 100,000 prospective clients. (The photo above is a glimpse of BSA members talking with visitors to the BSA booth at one of last winter's home shows.)

At our second meeting last month, Cindy Cormier of Feinmann Remodeling and Bill Hubner of Incite Architecture led a discussion of "Getting new business: To market or not to market." Examples of marketing brochures and collaterial materials were displayed and there was a lively debate about the value of marketing.

The Residential Design Marketing Committee meets on the second Wednesday of every month from 8:30 am until 10:00 am at The Architects Building at 52 Broad Street. Join us this month on December 9.

Lisa Oldham, BSA Director of Communications
617-951-1433x223
loldham@architects.org

Recognizing our community service begins now

It is a long-kept secret that architects are generous volunteers who bring their problem-solving, creative, visionary skills to their communities. The BSA, as part of our campaign to raise public awareness of what architects do, is about to let the secret out.

Are you active in town politics? Do you serve on an historic district study committee? school committee? planning board? zoning board? Do you run the town soccer league? Are you president of the historic society? Are you involved in *pro-bono* work? We want to hear about your community volunteer activities. The BSA is compiling stories of architects who are active in their communities for publication in the ChapterLetter and elsewhere. The intent is to make our public constituencies — and all of our clients — more thoroughly aware of the exceptional range of skills, interests and services architects contribute to the common wealth.

Send your stories and your accomplishments to me at the BSA, 52 Broad Street, Boston 02109/fax 617-951-0845/*loldham@architects.org.*

Lisa Oldham, BSA Director of Communications

New edition of publicity directory at the BSA

The 1999 edition of *The Publicity Directory for the A/E/C Industry* (formerly called *The Publicity Directory for the Design, Engineering and Building Industries*) is now available from the BSA. In its seventh year of publication, the Directory — published by The Fuessler Group — is used by design and construction firms throughout the country as a reference resource on nearly 120 trade and professional publications. This tool for marketing and PR professionals includes current editorial calendars, personal tips and recommendations from editors on how to submit information, and media relations tactics.

To order the Directory, use the Special Publications catalog order form inserted in this issue of the ChapterLetter (it is item #117) or call the BSA at 617-951-1433x221.

Breaking out of the "commodity box"

Do you know the difference between traditional marketing and "process marketing"? At a recent SMPS conference in South Carolina, it was reportedly noted by more than one speaker that design firms are fast turning into commodity service providers and, to survive, must break out of that box. "Process marketing" is the answer, according to SMPS.

In a recent issue of Design Firm Management & Administration Report, *an account of the SMPS conference appears under the title "8 Ways to Break Out of the A/E Firm Commodity Box." For a free copy of this four-page article (it's available only by mail), AIA members in Massachusetts should send a 32¢ SASE to Commodity Box/RF, BSA, 52 Broad St., Boston 02109; non-members must enclose a $10.00 handling fee payable to the BSA along with the SASE.*

Hicks wins presidency

Domenech Hicks & Krockmalnic principal Michael Hicks AIA (above left) has won election as BSA Vice-President/President-elect. Hicks serves as Vice-President in 1999 with President Charles Tseckares FAIA (above right), a principal at CBT, and succeeds Tseckares to the presidency in the first year of the new millennium.

Tseckares and Hicks are joined in 1999 on the BSA Executive Committee by Goody, Clancy & Associates principal Jim Dunn CPA/Assoc. AIA (above left), who won election as Treasurer, and Rebecca Barnes AIA (above right) of Frederic R. Harris Inc., who is now in her second year as Secretary.

photo: Bachrach

Also elected to the 1999 Board with Hicks and Dunn are (clockwise above starting at top left):

♦ Maryann Thompson AIA (Thompson and Rose), Commissioner of Architectural Design

♦ Don Stull FAIA (Stull and Lee), Director-at-large

♦ Marc Margulies AIA (Margulies & Associates), Commissioner of Chapter Affairs

♦ Jeff Stein AIA (Wentworth Institute of Technology), Commissioner of Education & Research

These new Board members join the extraordinary "brains trust" of industry leaders already serving on the 20-member BSA Board: Stan Anderson (MIT), George Balich AIA (Wentworth Institute of Technology), Robert Brown AIA (CBT), Lawrence Cheng AIA (Lawrence K. Cheng Associates), Ann Gleason AIA (The Gleason Partnership), Peter Kuttner AIA, who remains on the Board as Immediate Past President (Cambridge Seven Associates), Ted Landsmark (BAC), Chris Lydon (the Board's Public Member), George Metzger AIA (HMFH Architects), Hashim Sarkis (Harvard GSD), Frank Stasiowski FAIA (PSMJ Resources), and Tim Twomey AIA, Esq. (Shepley Bulfinch Richardson and Abbott).

Key committee members elected

In addition to the newly elected Board members, BSA members last month also elected several colleagues to serve in five special BSA roles:

♦ *Ethics Committee*: Bruce Wood AIA (Kallmann McKinnell & Wood)

♦ *Honors & Awards Committee*: Steve Foote AIA (Perry Dean Rogers & Partners) and Chris Iwerks AIA (TAMS Consultants)

♦ *Membership Committee*: Lynne Brooks AIA (Bruner/Cott & Associates), David Manfredi AIA (Elkus/Manfredi Architects), Michelle Oishi AIA (Fairbank Design), George Takoudes, Assoc. AIA (Payette Associates)

♦ *Nominating Committee*: Frank DiMella AIA (DiMella Shaffer and Associates) and Peter Kuttner AIA (Cambridge Seven Associates)

♦ *BSA Delegate/AIA Mass. Board*: Fred Noyes AIA (Modigliani/Noyes Architects)

Inserted in this issue of the ChapterLetter is a complete list of BSA Board members and BSA committee and task force chairs. For additional copies of this list, call the BSA at 617-951-1433x221. For information on how to run for office in BSA elections, now is the time to call the BSA at 617-951-1433x232.

Harshbarger wins 61%

Massachusetts Attorney General Scott Harshbarger may have lost his race for Governor of Massachusetts but he carried a majority of votes among BSA members. As we were casting our ballots for candidates for BSA offices, we also had the opportunity on a special section of the BSA ballot to indicate our preference for Governor of Massachusetts. Harshbarger won 61% of the BSA ballots cast for Governor, which compares to the 48% he won in the general election.

Astonishing political insight of the month

"When there is no political gain, you have to do what you think is the right thing."
— encouraging words from U.S. Rep. James Maloney (D.-Conn.) reported in The Boston Globe

Network

Peter's BSA 1998 in REVIEW

COMMUNICATIONS

Moving from the Long Range Plan into OUTREACH, our Communications Task Force introduced the new quarterly magazine **ArchitectureBoston**, with Elizabeth Padjen as Editor.

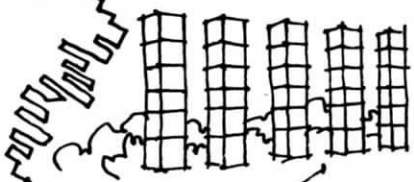
With Nancy Jenner, Sarah Smith, and Kate Gilberts help, the **Chapter Letter** is monthly and has a new look.

Our web site **www.architects.org** now has new content and organization as well.

Big Times for

URBAN DESIGN

John Stebbins, Pete Smith (and scores of others) brought back the **FOCUS TEAMS**



NEW ENGLAND HOLOCAUST MEMORIAL wins the Harleston Parker

Paul Nakazawa helps us break even

CITY HALL PLAZA

Dave Dixon & Hubert Murray led the City Hall Plaza design through a long and (still) tumultuous process

IDEAS Competition Charles Station

Congress Street Bridge

OUTREACH

Roger Goldstein, Ed Tsoi, and Jack Hobbs continue to make connections with the AGC

Michael Hick + Ron Axelrod forged new links with ACEC

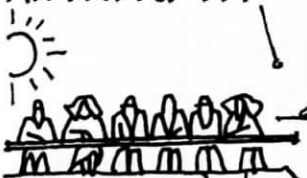
ARCHITECTS ON THE HILL

Alexandra Lee, George Metsger, + Michael Hicks held the biggest day on the Hill yet, and a big LEGISLATORS BREAKFAST

Mike Tyrrell & Bike Paths

coming up next will be:

ARTERY AIR RIGHTS



HHR salutes BICHARD!

NEW CONVENTION CENTER

Todd Lee and Constance Bodurow led 40 architects and others on the

SEAPORT FOCUS TEAM

working with the BRA and local waterfront groups to hold on height, open the waterfront, create places for housing & open space

CORPORATE ADVISORS

continue to offer valuable insights with the help of Ed, Lee, + Roger

CADD SHOOTOUT

CONNECTION
Chris Lydon joins the Board!

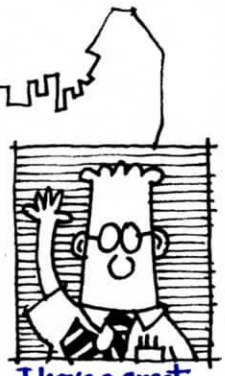
NATIONAL AD CAMPAIGN

BSA has been active working with the AIA in their new generation of print + TV advertising

Lisa Oldham joins the BSA as our new **DIRECTOR OF COMMUNICATION**

Nancy Jenner is the BSA's **NEW DEPUTY DIRECTOR**

Peter Kuttner, BSA President



I have a great idea for City Hall Plaza..!

Plus:

- Job Services
- Consultants Guide
- Continuing Education
- Career Day
- Lecture Series
- Build Boston
- IIDA/IFMA Cruise
- SMPS Awards
- Honors + Awards
- BSA/ACEC Dinner
- AGC Dinner
- New Member Recept
- Competition Killer
- Young Architects
- Construction
- User Groups
- Penny Mitchell

Zippy

The BSA gives thanks

In regular issues of the ChapterLetter, the BSA enthusiastically has acknowledged the contributions made to the profession and to the BSA not only by the tireless commitment of architects and other design professionals but also by our Corporate Affiliate members and by all of our allies in the building industry who help make the BSA sing.

However, the BSA also functions through the efforts of many dedicated people most of us never encounter. These individuals and the companies they work for design, print and mail for the BSA. They keep us fed, our computers alive, and provide much-needed office support. In the spirit of Thanksgiving, the BSA staff and Board wish to acknowledge a few remarkable members of this year's support team:

♦ Ted Vansant of Recycled Paper Company (617-737-9911) provides a variety of printing services from postcards to books (on recycled paper). He also provides the BSA with hundreds of reams of copier paper.

♦ Penny Iozzo and her corps at Andover Mailing Service sort, stuff, label, and haul to the post office all our bulk and large first-class mailing jobs. Penny is one-of-a-kind collaborator who's been working with the BSA for over 20 years; she can be reached at 617-536-4040.

♦ Fay Senner at Atlantic Graphic Company (978-368-1262) has added efficient, sharp printing to complete our new ChapterLetter look.

♦ Jay Marconi is the computer wizard who keeps the BSA office network healthy and virus-free. Jay works for Toss Corporation (508-820-2990), a full-service computer company that keeps us up-to-date despite constantly changing technologies.

♦ Judy Kohn of Kohn Cruikshank, Inc. (617-261-0102) is the graphic designer responsible for visualizing a new look for the BSA. Judy re-designed the ChapterLetter, is the art director for *ArchitectureBoston*, and is working with us on a new Website.

♦ If you have been to a BSA lunch meeting, you have tasted the excellent sandwiches prepared by the Custom House Cafe (617-261-4727). Located at the corner of Custom House and India streets, Eli and Ali serve delicious scones, sandwiches, soups, salads and more. They are great...and they do it all with a smile.

♦ Via Lago (781-861-8276) caters many of the larger or more formal BSA meetings and events. The delicious lunches and dinners and appetizing appetizers are prepared by Marcia Berlinsky and her crew of talented cooks and often served to BSA members and friends by Via Lago's Kerri Saffron.

♦ Cleanliness is good. John Kosma keeps the BSA offices clean and tidy and we are very grateful for his careful thoroughness and personal touch. His company, Colonial Janitorial Cleaning, can be reached at 781-932-6669.

♦ The computer-programming wizard who 10 years ago designed — and continues to maintain and update — our very complex, customized membership database is Dave Evans. You can reach Dave at Evans & Associates (617-348-5253).

♦ The BSA is blessed by hard-working, dedicated office volunteers and part-time office help. This year we were especially fortunate to work with Jennie Young, Lori Randle, Elsie Hurst, Suzanne Frederick, and Sandra Cardenez.

Thank you all for making our jobs easier.

Nancy Jenner, Deputy Director

New England has new leaders

Derek Bradford AIA, Head of the Department of Landscape Architecture at RISD and Principal of Bradford Associates in Providence, has been elected the new New England Regional Director (one of the two New England architects serving on the national AIA Board of Directors). Bradford succeeds New Hampshire's Patricia Sherman AIA and joins Connecticut's Jack Franzen AIA in this national role. It is Bradford and Franzen who meet regularly with the AIA chapter officers in New England and carry New England concerns and issues to the discussions at the national Board level.

Derek Bradford AIA

AIA New England, the regional organization of the eight AIA chapters in New England recently elected its new President during the AIA New England Annual Conference in Worcester in October. J. Whitney Huber AIA of J. W. Huber Architects & Planners in Essex, Connecticut was the unanimous choice for this role and he succeeds New Hampshire's Jim Somes FAIA as President.

And AIA Massachusetts, the local consortium of the BSA and the Central Massachusetts and Western Massachusetts chapters of the AIA, has elected Springfield architect Kerry Dietz AIA of Dietz & Company its new President for 1999. AIA Massachusetts focuses its energy on statewide legislative issues.

For more information on the structure of AIA generally in our region, send a 32¢ SASE to AIA Diagram/RF, BSA, 52 Broad St., Boston 02109.

BCDC honored with BSA's Commonwealth Award

The Boston Civic Design Commission (BCDC) has been named the 1998 recipient of the BSA's Commonwealth Award, which is presented annually to acknowledge an uncommonly positive influence on our built environment and on public awareness of the public's role in shaping that environment. The award will be presented at the public meeting of the BCDC at 5:30 pm on **January 5** in the Kane Simonian Room in Boston City Hall. Joan Goody FAIA, Chair of the BCDC, invites all ChapterLetter readers to the awards presentation and to remain afterward to watch the BCDC in action.

The BCDC, a division of the Boston Redevelopment Authority (BRA), is the city-wide design review body charged with the preservation and enrichment of Boston's built environment. With 11 members who are appointees of the Mayor and serve varying terms, it is the single public body with citywide overview responsibility for design in Boston. The BCDC was a brainchild of the BSA's Urban Design Committee in the late 1970s and then Mayor Ray Flynn and Stephen Coyle's BRA established it in the mid-1980s. In addition to Goody, the BCDC's current members are Curtis Davis AIA, Michael Davis AIA, Bill Rawn FAIA, Ed Tsoi FAIA, Kirk Sykes AIA, Carol R. Johnson FASLA, and four public members appointed by the Mayor.

The BSA's Commonwealth Award also was established in the 1980s specifically to recognize extraordinary contributions to the preservation and enrichment of the environment in the Commonwealth. Public agencies, educational programs, publications, public events and almost any institutional process that significantly affects the built environment in Massachusetts is eligible for this award. The BCDC was selected this year for its extraordinary and continuing commitment to the preservation and enhancement of the urban environment that gives Boston its vivid sense of place.

For more information on the Commonwealth Award, call the BSA at 617-951-1433x232.

Robert Brown AIA, Commissioner of Honors & Awards

Tseckares takes over; Board addresses budget and legislative issues

Charles Tseckares FAIA, a founding principal of CBT/ Childs Bertman Tseckares, stepped into his role as the new President of the BSA last month at Build Boston. He presided over his first Board meeting in early December and will report on Board action in this column throughout 1999.

Charles Tseckares FAIA

At recent meetings, the BSA Board of Directors:

♦ Commended outgoing President Peter Kuttner AIA of Cambridge Seven Associates for his extraordinary leadership during 1998, a period that included the publication of the new BSA magazine, *ArchitectureBoston*, the return of the BSA ChapterLetter to monthly publication, the creation of the SeaPort Focus Team that has drawn broad public praise for its work (led by Todd Lee FAIA and Constance Bodurow, Assoc. AIA/AICP), and a good deal more (see Kuttner's own summation of his presidency on p. 11). The Board also praised the contributions of Carol Burns AIA, Diane Georgopulos AIA, Roger Goldstein FAIA, and Robert Miklos AIA whose terms also expired in 1998. The Board took special note of the work outgoing Treasurer Paul Nakazawa AIA has done in restructuring the financial operations of the BSA over the past four years.

Paul Nakazawa AIA

♦ Among his final duties, Nakazawa led the development of the new FY1999 BSA operating budget of approximately $2 million, which was approved unanimously by the membership at the Annual Meeting during Build Boston. Nakazawa noted that the budget reflected the Board's success in investing in the rebuilding of the BSA staff (which had been severely reduced during the Recession), the creation of a staff 401(k) program, the creation of a new magazine and more frequent publication of the ChapterLetter, and the financial restructuring that has secured the financial future of The Architects Building.

♦ The announcement by the interior design community that it has decided to seek a practice act in Massachusetts — rather than the less restrictive title act it had been seeking over the past decade with the early support of the BSA — has led to severe disagreement between architects and interior designers on this issue. The dialogue continues and this remains one of the primary legislative issues currently being addressed by the Board and the Legislative Affairs Committee.

For more information on activities of the Board of Directors, call the BSA at 617-951-1433x232.

Charles Tseckares FAIA, President

The First Night 2000 proposal deadline is December 18. First Night is soliciting outdoor lighting projects and multimedia projection installations from architects, engineers, artists and others interested in small-scale and large-scale projects that are site-specific (the Common, City Hall Plaza, Newbury Street, Copley Square, etc.). For details and application guidelines, call 617-542-1399.

ICBO ES reports are now available on-line. These reports provide evaluations of construction materials and methods and confirm that products comply with the Uniform Building Code and related codes. There is no charge for these reports, which are available on the Web at *www.icbo.org/ICBO_ES* or in print or on a CD-ROM; for details, call 800-284-4406.

36 LUs + 8 HSW=AIA. By December 31, AIA members across the country must have recorded 36 AIA Continuing Education System Learning Units (LUs) and 8 "contact hours" (straight time) in learning situations that relate to public health, safety and welfare (HSW). In order to maintain membership in the AIA, architects must have *at least met the 1997* Continuing Education System (CES) requirement by the end of *1998*. To check on your AIA/CES record, call 800-605-8229 or you may view your own record on-line at *www.aiaonline.com.* Questions? Call Penny Mitchell at the BSA at 617-951-1433x228.

Reduce your 1999 BSA dues. The BSA Membership Committee chaired by Nina Monastero AIA reminds all AIA/BSA members that you can save 50% of your next annual BSA individual membership dues by encouraging a colleague to join the BSA. Upon joining, your colleague receives membership benefits through 1999 and a coupon for a free Build Boston workshop. You receive a 50% reduction in your BSA individual membership dues for 1999. That's real money. For more information and a Member-Get-A-Member form, call Penny Mitchell at the BSA (617-951-1433x228).

Thinking of merging? In this economy, the rate of firm mergers — for small firms as well as large — seems greater than usual. "Everything You've Always Wanted to Know About A/E Firm M&A — and Need to Ask" is the title of a recent article in *Principal's Report* on merging with or acquiring another design firm. The article offers a simple, step-by-step approach to mergers and acquisitions that offers a good outline for any designer now considering or likely to consider this option. For a free copy of this five-page article (it's available only by mail), AIA members in Massachusetts should send requests with a 32¢ SASE to M&A/RF, BSA, 52 Broad St., Boston 02109; non-members must enclose a $10.00 handling fee payable to the BSA along with the SASE.

The issue is "expanded services". In another recent *Principal's Report* article titled "Look Before You Launch a New Practice: How to Make Expanded Services Succeed," there is a useful, brief introducton to the notion of "expanded services". The article builds on the implications of the new AIA Document B141, which is designed to enable architects to offer a much broader range of services for which we will get paid. For a free copy of this article (it's available only by mail), AIA members in Massachusetts should send requests with a 32¢ SASE to Expanded Services/RF, BSA, 52 Broad St., Boston 02109; non-members must enclose a $10.00 handling fee payable to the BSA along with the SASE.

The IRS eyes architects. What does the IRS tell its agents to look for when they audit the tax returns of architects and other design professionals? Why would an IRS agent check Yellow Pages listings to see if you are included? Why is the IRS concerned about your uncollected bills? Why would an IRS agent check on your professional liability insurance? For answers to these and other questions relating to your tax liability, you may want to obtain a copy of the IRS guide now available through John Quixote Press at 301-589-9181.

The Boston Civic Design Commission, which reviews major development proposals in Boston, regularly holds its public meetings on the first Tuesday of each month. All meetings are at 5:15 pm in the Kane Simonian Room (the BRA Board Room) on the 9th floor of Boston City Hall; meetings are open to the public. (See the related story on p. 13.)

Small projects referral guide is now available. The new edition of the BSA's referral list of AIA members in Massachusetts who do residential and small-scale commercial work will be available at Build Boston and, after Build Boston, at the BSA. This year the list and guide has a new name, a new look, and a new feel. Now titled "The Residential and Small Commercial Projects Handbook," this publication describes the process of selecting an architect, working with an architect, understanding the differences between architects and builders, budgeting the project, and working through the design and construction process. It also includes, of course, a list of AIA members in Massachusetts interested in this type of work. The BSA distributes over 5,000 of these guides to homeowners every year. For your free copy and for information about inclusion in the next edition, call Kate Gilbert at 617-951-1433x221.

Live at the BSA

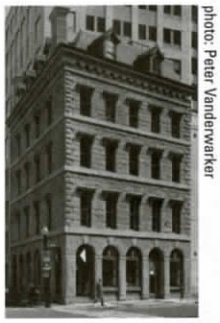


photo: Peter Vanderwarker

The first-floor (street level) floor in The Architects Building is available to lease. (It includes a basement storage area as well!) For details, call Kate Gilbert at 617-951-1433x234.

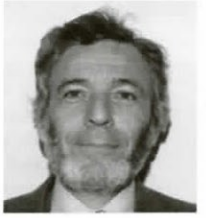
People

Sasaki Associates is celebrating its 45th anniversary...**Kriss Pettersen AIA** is the author of a unique architecture-based novel titled *Design Morality* which is available only on the Internet; point your Web browser to *http://members.aol.com/DesignMor* and see what can happen when a talented designer is frustrated by an overbearing boss (and click on "author" for a little history)...**Dakota CAD Services** is offering temporary staffing services to other design firms; call 978-371-0530 or review Dakota's online employee database at *http://www.dakotaCAD.com*... **Michael Tardif** is leaving Boston to assume the role of Director of Professional Practice at the national AIA office in Washington...**Finegold Alexander + Associates** has received design awards from the national Trust for Historic Preservation for the conversion of the historic Chelsea Post Office to the Bunker Hill Community College and from IFRAA for the renovation and addition to Temple Emanuel in Newton; **Jim Alexander FAIA** was the featured speaker at the Massachusetts Historic Commission conference in August; and the firm has announced that Aikaterini Panagiotakis has joined the firm as staff architect, Diane Higgins returns to the firm as business manager, and Diana Kiestlinger-Pettis is now the marketing coordinator...**Robin Goyette Luna AIA**, Senior Project Manager for the State's Division of Capital Asset Management (formerly DCPO), has been honored by the Commonwealth with a Citation for Outstanding Performance in 1998; the Division of Asset Management also recently honored several firms in the agency's "Excellence in Public Design and Construction" awards program including: for project studies — **DiNisco Design Partnership** (Falmouth Trial Court), **Tise Hurwitz & Diamond** (Boston Medical Examiner's Building), **DiMella Shaffer Associates** (Middlesex Community College Health Sciences Building), **ICON architecture** (modular housing for the Barnstable Jail and House of Correction), **John Catlin & Associates** (North Shore Community College's Varian Building), and **Sasaki Associates** (Reggie Lewis Track & Athletic Center at Roxbury Community College); for new construction — **Tsoi/Kobus & Associates** (the Marine Sciences Lab at UMass/Dartmouth), **Whitney Atwood Norcross** (Boston Medical Examiner's Building), and **Moore Nolte Associates** (the Western Worcester Trial Court in East Brookfield); for renovation projects — **Goody, Clancy & Associates** (Dorchester Trial Court), **Finegold Alexander + Associates** (Fall River Trial Court), **Perry, Dean, Rogers & Partners** (North Shore Community College's Varian Building), and **Elkus/Manfredi** (West Roxbury Trial Court); these award-winning projects were on exhibit at Build Boston last month... **Amory Architects** has moved to 7 Harvard Square, Brookline 02146; 617-277-4111...**Signer Harris Architects**' Vision Research Lab at MIT was recently featured in *College Planning and Management* magazine...**Goody, Clancy & Associates** has named three new Associates (above, left to right): Christine Cousineau, Paul Pressman, and **Zsuzsanna Gaspar AIA**...**Robert Campbell FAIA** served as one of the eight national resource team members for the recent Mayors' Institute on City Design in Charlottesville (Lynn Mayor Patrick McManus was among those participating); **Campbell** was also honored recently by the Charles River Museum of Industry for his efforts to connect industrial history with contemporary life... **Jones Payne Architects & Planners** has named three new principals/owners: **John Hansen, Assoc. AIA** (Principal-in-Charge of Operations), Eric Raboin (Principal-in-Charge of Business Development) and **Linda Evans, MBA, Affil. BSA** (Principal-in-Charge of Administration & Finance)...**Earl R. Flansburgh FAIA** was among the small group of national leaders participating in the National Symposium on School Design in Washington in October; **Earl R. Flansburgh + Associates** also announced that VP/Director of Marketing **Kate Brannelly, Affil. BSA** has received the SMPS Boston 1998 Marketing Executive of the Year Award and the firm has announced that **Michael Jimerson AIA** (below, left), **James Highum AIA** (below, right), **Vincent Dube AIA** (below, bottom left) and Valerie Curtis, IIDA have been named Associates of the firm and

photos: Jim Spiakis

Stephen Mehrtens, IIDA (above right) has joined the firm as project manager and interior designer...**Bechtel Frank Erickson**'s design of the new Polartec Factory for Malden Mills was highlighted in the 9/98 issue of *Contract Design* magazine...**Thompson and Rose** is featured in the 11/98 issue of *House Beautiful* for its design of the Atlantic Center for the Arts...**Jung/Brannen** has announced the appointment of several new staff members: **Stephen Stenson, Assoc. AIA** (project architect); Roger Lipman, Robert Newton, Shonali Rajani, and Umang Shah (designers/draftspersons); Kathryn Grieco (interior designer), Michele Purpura (interior designer/draftsperson), Melissa Webster (marketing coordinator), and Hong Ma (accountant)...**John Rossi, Assoc. AIA** (Bruner/Cott) and Susan Viglione (Shawmut Design and Construction) presented the dynamics of working with an architect and construction manager at the annual Massachusetts Cultural Facility Project workshop in Amherst recently; Rossi is also leading the Mystic View Site Task Force in Somerville... **Shepley Bulfinch Richardson and Abbott**'s East Building at Memorial Hospital in Worcester, a recent BSA award-winner, has also received top design awards from AGC and from *Building Design & Construction*; the firm also has announced that Joseph Rondinelli has been named Director of Interior Design...**Tappé Associates** has received a design award from the Association of School Business Officials International for its design of the Longmeadow Center Elementary School addition/renovation (see also p. 5)... **Machado and Silvetti** won the recent University of Utah Fine Arts Museum Competition; and **Rodolfo Machado, Assoc. AIA** and Jorge Silvetti recently served as jurors for the AIA Cleveland Design Awards Program...**Graham Gund Architects**' Coronado Springs resort and convention center for Disney was featured recently in *Contract Design*; **Graham Gund FAIA** recently served as a juror for the Nashville Library Competition; and Larry Lin has joined the firm...**Symmes Maini & McKee** has announced that Nancy Sullivan (Co-Chair of the BSA Task Force to End Homelessness) has joined the firm as Manager of Marketing and Communications...In recent issues, *Banker & Tradesman* has highlighted the work of **HMFH** (the Early Education Center in East Boston), **Chia-Ming Sze Architect** (local residential work), and **Elkus/Manfredi** (the conversion of the Batterymarch Building into a new Wyndham Hotel); the paper also ran a feature story on **Jay Wickersham AIA**, who recently was appointed Director of the Commonwealth's MEPA office... *Architecture* magazine, in its 10/98 issue, lists the 50 largest multi-national design firms ranked by the number of architects on staff; the list included **Arrowstreet** (#38), **Bergmeyer Associates** (#41), **Tsoi/Kobus & Associates** (#43), **TAMS** (#44), and **Payette Associates** (#48)...In its 10/98 issue, *Architectural Record* highlighted the work of **Hacin & Associates** (the South End artists' lofts building designed in association with **Conyngham Associates**), **Ellenzweig Associates** (the Bowdoin College science building) and **Shepley Bulfinch Richardson and Abbott** (Emory University's library); the magazine also noted that **Charles Rose AIA** and

Ann Beha Associates has named Sarah Boykin AIA head of the firm's new Atlanta office and, in Boston, has announced the appointment of (from top to bottom below) Richard Panciera AIA, Ken Guditz AIA, and Peter Sugar AIA as new Senior Associates.



Rodolfo Machado, Assoc. AIA are serving on this year's *Architectural Record/Business Week* Design Awards program jury...In recent issues, *The Boston Globe* has featured the work of **Robert Neiley Architects** (residential restorations in Cambridge), **ADD Inc** (a parking and office complex at Tufts), **Tsoi/Kobus & Associates** (a laboratory in Cambridge), and **Elkus/Manfredi** (the Wyndham Hotel in downtown Boston)...In recent issues of *The Boston Globe*, **Robert Campbell FAIA** writes on residential design in Brookline, the design of museums and, with architectural photographer Peter Vanderwarker, contributed *The Boston Globe Magazine* cover story on industrial architecture... In a special supplement on the development of Boston Harbor, the *Globe* highlighted the work of the BSA SeaPort Focus Team chaired by **Todd Lee FAIA** and **Constance Bodurow, Assoc. AIA/AICP** and featured the planning studies prepared by **Chan Krieger & Associates** and **Goody, Clancy & Associates** along with a feature article on harbor development by **Robert Campbell FAIA**.

New Work

CBT is completing a feasibility study for the Flint Public Library Expansion and Fire Station renovation in Middleton...**Primary Group** has completed the Dimock Gatehouse Daycare Center in the Dimock Community Health Center's Gatehouse Building (also designed by the firm)...**George A. Roman & Associates** is designing the Haley House in an historic district at Boston College...**Prager & Polcari Associates** is designing the new conference center at New England Sinai Hospital and retrofitting Wing 1A at the Hospital, designing housing for the elderly for the Town of Bolton, and providing consulting services for Hampton Place and Seal Harbor condominiums...**Bechtel Frank Erickson** is designing the House of Prayer Lutheran Church in Hingham, two assisted-living residences for the O'Connell Cos. and Benchmark Assisted Living, a wellness center and early childcare center for MIT's Lincoln Lab, and a complete rehab and expansion for the Lexington Stop & Shop... **Margulies & Associates** is designing the new Candlewood hotels in New England...**William H. Rowe & Associates** is designing the Child Development Center for the Mashantucket Pequot Tribal Nation in Connecticut... **Graham Gund Architects** is designing an inn and conference center in Newburyport, a new resort on the shore of Lake Michigan, and the San Marco mixed-use development in historic downtown Jacksonville for The St. Joe Co....**Symmes Maini & McKee** has completed work on the Talbot's corporate HQ expansion in Hingham...**Jones Payne Architects & Planners** is providing overall program, design and construction management services for Massport's Residential Sound Insulation Program and is program design consultant for the San Antonio Acoustical Treatment Program...**Shepley Bulfinch Richardson and Abbott** has completed work on the new Barbara Bush Children's Hospital and Marshall L. & Susan Gibson Pavilion at Maine Medical Center in Portland (President and Mrs. Bush joined SBRA's **Elise Woodward AIA** at the recent dedication)...**Bruner/Cott** has completed preservation and design of Goodrich Hall

Arthur M. Blank Entrepreneurial Center at Babson College by CBT...photo by Edward Jacoby

Tufts University garage and offices in Medford by ADD Inc and Kay Construction Co. (design/build CM)... rendering by Machado/Blake Design

Quabbin Regional Middle/High School in Barre by Tappé Associates...photo by Peter Vanderwarker

George A. Roberts Engineering Hall at Carnegie Mellon by Payette Associates...photo by Tom Bernard

The Island Residence in South Kingstown RI by Clay Benjamin Smook Architect...photo by Anton Grassl

The Scottish Rite Supreme HQ in Lexington, which includes office space and a learning center for dyslexic children, designed by Earl R. Flansburgh + Associates...rendering by Dongik Lee

Lexington Corporate Center, which included removing some of the existing buildings and renovating others, by Symmes Maini & McKee Associates

Frisoli Youth Center in Cambridge by Cambridge Seven Associates...photo by Steve Rosenthal

J. Calnan & Associates served as CM for the Shawsheen Extended Daycare Children's Center at Phillips Academy (O'Neil Pennoyer was the architect)

Barr & Barr built the Saint Barnabas Ambulatory Care Center in New Jersey (Architecture for Health Science & Commerce was the designer)

at Williams College and is conducting a feasibility study for 80 units of new housing in Allston and a recap study for five river houses at Harvard...**Jung/Brannen** is designing a new North American corporate HQ in Westford for Puma North America, a German athletic shoe and apparel company...**Earl R. Flansburgh + Associates** is providing space planning and interior design services for the expansion and renovation of the Advest offices in Boston and is beginning Phase II of a comprehensive interior renovation of Cablevision's corporate offices in Allston...**Tappé Associates** is designing the Aldrich Museum of Contemporary Art in Connecticut...**HKT Architects** is conducting a feasibility study for the Wayland Middle School and designing an addition to the Holy Cross biology building, renovations of the Salem State College Student Center, a skilled-nursing facility in New York for Continental Health Care of Boston, conversion of the Franklin Field development to elderly housing for the BHA, and the new Independence Hill family housing development for the Salem Housing Authority...**TAMS Consultants**, as part of the Tishman Construction Corp. team, is serving as the owner's representative for the Massachusetts Convention Center Authority's new convention center in South Boston...**Finegold Alexander + Associates** is designing the Wayland Public Safety Building...**TRO/The Ritchie Organization** is designing the Dale Medical Center's Replacement Hospital in Alabama and recently completed work on several renovation projects at Falmouth Hospital, a multiphase facility improvement program at Milford Hospital in Connecticut, and renovation of two floors at the Institute of Chemical and Cell Biology at Harvard Medical School.

Corporate Affiliates

Kennedy & Rossi has announced that Michael Rimmel has joined the company as project manager; the company's current work includes the Groton School's new athletic facilities...**Suffolk Construction** is building the Carl Baron Plaza Building in Cambridge (The Architectural Team is the designer), Chancellor Park in Middletown NJ (DiGiorgio Associates is the architect), Sunrise Villages in Clarkstown NY and in Stamford CT (Beery, Rio Associates is the architect), the Parker Hill Apartments in Boston (The Architectural Team is the designer) and the Homewood Residence assisted-living facility in Delray Beach FL (Earl Swenson Associates is the architect)...**Gadsby & Hannah**'s Cynthia Keliher has been elected the new President of New England Women in Real Estate...**Souza, True and Partners** has completed work on the Old Orchard Beach pavilion in Maine (Elliot Associates is the architect) and is working on Windgate at St. Francis (HKT is the architect)...**A. J. Martini General Contractors** is doing the tenant fit-out for Omni at the Bay Colony Office Park in Waltham (Fuller Associates is the architect), tenant fit-out for Arbella Insurance in Tewksbury (Lavallee/Brensinger is the architect), tenant fit-out for The Savings Bank (Thomson Design Associates is the architect), tenant fit-out for the law firm of Butters, Brazilian & Small (Graham/Meus is the architect), renovations for a loading dock for Pulaski (CBI Consulting is the engineer) and the company has completed renovations for BankBoston in numerous locations throughout New England (Margulies & Associates is the architect)...**Carol R. Johnson Associates** is designing a new boardwalk along the Merrimack River in Haverhill, site design for the 400 Donald Lynch Boulevard office building in Marlboro (Spagnolo/Gisness & Associates is the architect), site design of the 275 Grove Street brownfields project in Newton (Elkus/Manfredi is the architect), and two projects for the National Park Service in the Northeast (Einhorn Yaffee Prescott and Bargmann Hendrie + Archetype are the architects)...**The Karsten Company** is completing the exterior renovation of the Don Orione Nursing Home in East Boston, the build-out of two classrooms at Babson College, and the restoration of an historic electric company building in East Weymouth that will serve as the company's corporate HQ; the company also has announced that Paul Shea has been named Senior Project Manager, Rick Gillespie has been named Chief Estimator, and Rita St. Pierre has been promoted to Project Manager...**Acentech** celebrated its 50th anniversary by sponsoring a colloquium on contemporary issues in acoustics and a/v consulting services in November...**Daniel O'Connell's Sons** is working on the Bard College Performing Arts Center in New York (Frank Gehry Associates is the architect), an office complex in Wakefield for The Beal Cos. (Jung/Brannen is the architect), a new computer and electrical engineering facility at Harvard (Payette Associates is the architect), the Yale Divinity School (R. M. Kliment & Frances Halsband Architects is the designer), covered water storage tanks in Weston (Sverdrup Civil/Camp Dresser & McKee is the designer), the Storrow Drive Connector Bridge (HNTB is the architect)...**Prior Engineering** has completed tenant fit-up in the Hancock Tower for Charles River Associates and for Ernst & Young (Griswold, Heckel & Kelly is the designer on both projects), tenant fit-up for Strategic Decisions Group at One Boston Place (Gensler is the architect), Credit Suisse First and A. G. Edwards and Sons also at One Boston Place (Visnick & Caulfield is the architect for both projects) and is designing a new office building in Lynnfield (Jung/Brannen is the architect), a church, rectory and function hall complex for St. Joseph's Church in Charlton (Architectural Innovations is the designer) and the Homes at Peters Park housing project in Boston (Domenech Hicks & Krockmalnic is the architect)...**Wrenn Associates** has completed the build-out of a new Bugaboo Creek Steakhouse in Milford (Mark D. McCluggage is the designer) and a new classroom/office addition to Community Chapel of Nashua (PMR Architects is the designer)...**Wise Construction Corp.** is completing a building upgrade at 22 Batterymarch Street for Taurus Investments, the Concord Field Station for Harvard (The Casali Group is the architect), the renovation of the lobby at the Fargo Building for Cathartes Investments (Bargmann Hendrie + Archetype is the architect), and office fit-up for New England Interstate Water Pollution Control Commission (DiMella Shaffer is the architect) ...**Tocci Building Corp.** has completed exterior construction for Linens 'n' Things superstore in Newton (Roth & Seelen is the architect)...**Elaine Construction** is CM for Hologic's renovation of its new corporate HQ in Bedford (Spagnolo/Gisness & Associates is the architect)...**Barr & Barr** has completed work on the main reading room for the Sterling Memorial Library at Yale (Shepley Bulfinch Richardson and Abbott is the architect), the Middlebury College Bicentennial Hall in Vermont (Payette Associates is the architect), the Jamaica Hospital Medical Center in New York (RBS & D is the architect) and the Rockefeller Center Executive Business Center in New York (R. Moon Associates is the architect)...**Siena Construction Corp.** is renovating the MIT Department of Brain Cognitive Sciences (Abax is the architect), an addition for Diamond Machining Technology in Marlborough, renovations for Cameron Elmwood, LLC in Cambridge (Hanbury, Evans, Newill, Vlattas, Austin and Dumont Design are the architects), construction work at Loring, Wolcott & Coolidge at 230 Congress Street (Dyer/Brown is the architect), and a new ACF at Millennium Pharmaceuticals in Cambridge (Tsoi/Kobus & Associates is the architect); the company also has announced that Kevin Hayes is the new VP/Contract Administrator and Jean Kelley has been named CFO...**Dimeo Construction Co.** has completed renovation of Linsly-Chittenden Hall at Yale (Goody, Clancy & Associates is the architect) and is working on the expansion and renovation of the Fine Arts Center at St. George's School in Rhode Island (Sasaki Associates is the architect), four retail centers for Target Stores in Massachusetts (Sumner Schein and Anderson-Nichols are the designers), and the new corporate headquarters for Providence Mutual Insurance Co. (Blount Bennett Architects is the designer)...**The National Association of Women in Construction/Boston Chapter** has announced that Virginia D. Barrelle has been elected President...**Suffolk Construction** and **Suffolk**/Cruz (a joint venture) were among the contractors and designers honored last month by the Commonwealth's Division of Capital Asset Management for excellence in design and construction.

Tom Doolittle of Carol R. Johnson Associates has been elected the new President of the Boston Society of Landscape Architects succeeding Randy Sorensen, who is a principal at CRJA

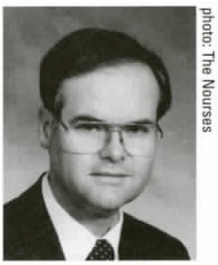


photo: The Nourses

SSFNE's Emile Troup, P.E. has been elected President of the National Council of Structural Engineers Associations

BSA President Charles Tseckares FAIA is privileged to welcome these new Corporate Affiliate Members to the BSA: ***Cameron Fire Protection Engineering*** *and* ***Barbara Jacobs, Architectural Colorist.*** *For information on Corporate Affiliate membership, call 617-951-1433x221.*

Competitions/Awards/Grants

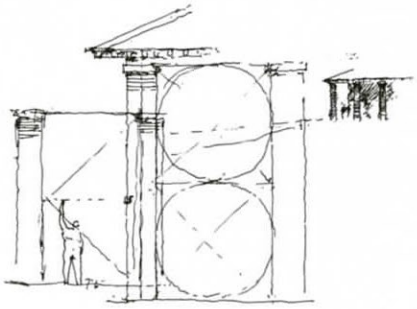
BSA Design Awards Programs (call 617-951-1433x221)...**Rotch Traveling Scholarship** ($30K first prize; see p. 3)...**American Society of Architectural Perspectivists** juried exhibit; 12/4 deadline; 202-737-4401/fax 202-638-4833... **Newton Millennium Park** ideas competition; 12/4 deadline; 617-552-7130 (Rusty Thompson or Linda Plaut)...**First Night 2000** outdoor lighting and multimedia proposals due 12/16; 617-542-1399..."**Envisioning California's Great Central Valley**: Housing the Next 10 Million" ideas competition; 5/99 deadline; 916-448-9082 (William Liskamm FAIA)..."**The Millennium Plaza**" design competition; $10K first prize; 3/99 reg. deadline; 847-459-2600/fax 847-459-9692 (Jim Grabowski, Wheeling IL)...**Government Center Design Competition**, Foster City CA; 2/99 deadline; 650-286-3333x750...**9th Annual Design Competition/Osaka**; 1/21 deadline; 06-346-2612/fax 06-346-2615/*jdf@mxp.meshnet.or.jp* (Japan Design Foundation, Osaka)...**The Steedman Fellowship** in Architecture; $20K; 1/26 deadline; 314-935-6293/fax 314-935-8520/e-mail *steedman@arch.wustl.edu*...**Loeb Fellowship** nominations; Jan. deadline; 617-495-9345...**Preservation Technology and Training** grants; 12/18 applic. deadline; 318-357-6484...**Bridgehaven Mental Illness Facility** design competition; 1/99 deadline; 502-778-6500/fax 502-778-3388...**Berlin Prize Fellowships** in architecture and other disciplines; 212-588-1755/fax 212-588-1758 (The American Academy in Berlin, New York City)... "**Compe-titions" magazine** reports regularly on competition results and related information; for a subscription, call 502-451-3623...**Predevelopment Assistance Program** grants to support early-stage economic development projects in Massachusetts; 800-445-8030 (Mass. Development Finance Agency)...**Victorian-era buildings** (exteriors or interiors), public places, open spaces, etc.); Jack Grinold, 48 Greycliff Rd., Brighton MA 02135...Massachusetts Historical Commission **Preservation Awards;** 617-727-8470 (Leslie Sampou) for nomination forms...A schedule of annual BSA, AIA New England, & national AIA **design awards** programs is available from the BSA; 617-951-1433x221...**AIA Honors & Awards Programs** including the Gold Medal, Kemper Award, Whitney Young Citation, Honorary AIA Membership, Design Honor Awards, 25-Year Award, Urban Design Awards, AIA College of Fellows, Honorary Fellowship, Thomas Jefferson Awards for Public Architecture, Young Architects Citation, Library Building Awards, Institute Honors, Architecture Firm Award, Henry Bacon Medal, Topaz Medallion for Education, Brick in Architecture Awards, Interior Architecture Awards, Concrete Masonry Design Awards, Cedar Design Awards, etc.; deadlines vary; 617-951-1433 x221 (ask for the Annual Awards Schedule)...**Minority/Disadvantaged** Scholarship Program; annual AIA/AAF Scholarships; 202-626-7511 (Mary Felber)... **Aga Khan Award**, Program Procedures, 32 chemin des Crets-de-Pregny, CH-1218 Grand Saconnex, Geneva, Switzerland ($500K in prizes; rolling deadlines)...AIAS **student competitions:** programs & deadlines vary; 202-626-7472... NIAE **student competitions**; 212-924-7000... **Fulbright grants** for architects and urban planners; 202-686-4000 (fax 202-362-3442)...NEA design project grants & **individual grants/fellowships** (up to $20K) for designers; 202-682-5437 ...The **MacDowell Colony** Residency for architects; 603-924-3886 or 212-966-4860 for applications & deadlines... For details on the American Architectural Foundation Richard Morris Hunt Fellowship and numerous AIA-related **fellowships and scholarships** for minorities/disadvantaged individuals, professional degree candidates, health facilities design, research, and other purposes, including The RTKL Traveling Fellowship, call 202-626-7511 and, for the AIA/AHA Fellowship in Health Facilities Design, call 202-626-7429.

Workshops/Conferences

"Fundamentals of Fine Woodworking" and other North Bennet Street School workshops through 12/98; 617-227-0155...**AIA Maine**/ACE Joint Industry Dinner (12/2); Annual Meeting & Ultimate Gingerbread House Exhibition (12/9); 207-623-1218...Northeastern University Center for Continuing Education **Building Design and Management** courses**;** 617-320-8000... **Wentworth Institute of Technology** professional and continuing studies programs; 617-442-9010x446...**BAC continuing ed**. programs; 617-536-3170...**GSD professional development** program; 617-495-1680...Jewish Vocational Service career, **job-hunting** and related workshops; 617-965-7940... **Women's Educational and Industrial Union** career services workshops and other services on job-hunting and other career issues; 617-536-5657 ...**MIT Center for Real-Estate** professional development courses; 617-253-4373.

Exhibits/Lectures/Tours

BSA International Architectural Tours Program (Thailand, Australia, etc.); 800-272-8808 or 415-955-2753...**BSA exhibits** (see p. 2)...**MIT exhibits**: "Solar Energy in Architecture and Urban Planning" (supplemented by the work of Thomas Herzog); 11/2-1/15; 617-253-4411...**IES/IIDA/DLF** Project Showcase; 12/16; 617-742-8060 (Wanda Barchard, IES)..."**Urbanization and the Underclass**" exhibit, Davis Museum/Wellesley College; through 12/13; 781-283-2051...**SPNEA** lectures and walking tours, historic house tours, etc.; through Dec.; 617-227-3957x271...**MIT museum** exhibit of the work of Doc Edgerton; 617-253-4405...**Newport Mansions** tours; The Breakers *et al.* and several new buildings; March-December; 401-847-1000x165...**Harvard GSD exhibits**: "Two Projects by Norman Foster" (12/1-1/15); 617-495-4784...**Historic architectural**



drawings exhibit at the Library of Congress; 800-551-7328...**Kallmann McKinnell & Wood** exhibit of drawings (such as the one above) and watercolors from the firm's archives; American Academy of Arts and Sciences, Cambridge; Patrick Browne at 617-576-5042...**BAC** exhibit program: "Gibson House: Excavations" (11/24-12/15, reception on 12/9); "BSA Young Architects Competition Award-Winners" (12/19-1/31, reception on 1/6 at 5:30 pm at the BAC; 617-536-3170 (see p. 2)...**Wentworth** exhibit & lecture programs; 617-442-9010..."The Four Shapes of Boston," a slide-lecture on **Boston's architectural history** available to rent (with speaker); 617-367-2345...**Art & architecture tours** of the BPL; 617-536-400x212...**Freedom Trail Tours** (617-242-5642)...**Walking Tours of Jamaica Plain** (617-524-5992)...**Black Heritage Trail** (617-742-5415)...**Gropius House Tours**; Lincoln; 781-259-8098.

Other Opportunities

ArchitectureBoston, new BSA quarterly magazine; for editorial and advertising requirements, call Nancy Jenner at 617-951-1433x227...***Before & After***, the home-renovation TV series, is seeking BSA members' before-&-after photos of completed remodeling projects; 612-835-4455 (Rachel Baer or Dana Ritter)...**Teachers/Practitioners:** the BAC is seeking instructors for courses such as wood-frame construction, mechanical/electrical systems, materials, methods and contract documents, structures (many of these related to the A.R.E.); call Ron Ranere AIA at 617-536-3170x258...***Residential Architect* magazine** is seeking BSA members' residential design details for publication; call or write Rick Vitullo AIA (410-923-1140/fax 410-923-3827/e-mail *olstudio@aol.com*)...***Boston Herald* critic David Eisen** is seeking BSA members' work on housing, interiors, urban design, great public projects, tiny private retreats, etc.; mail non-returnable information to Eisen at 186 South St. – 5th Floor, Boston 02111...***Banker & Tradesman*** is seeking BSA members to write architecture reviews, editorial columns, reviews, news articles, and similar pieces for its weekly newspaper and its quarterly magazine "Structures"; call Brad Seawell at 617-428-5100 ...***Architecture* magazine** is seeking BSA members' projects under 1,000 s.f. of extremely high design and construction quality for possible publication; work must have been completed after 7/96; send photographs and drawings to Reed Kroloff, *Architecture*, 1515 Broadway (11th Floor), NYC 10036...**BSA members' home office designs** are being sought for publication in *Home Office Computing* magazine; for details call 301-654-1988/fax 301-654-1994/e-mail *alvin@ al.net*...Robert Campbell FAIA would like to publish BSA members' **residential work** in the *Globe*; mail materials directly to Campbell, 54 Antrim St., Cambridge MA 02139 (fax: 617-576-4784)...Duo Dickinson is seeking BSA members' **residential design/landscape projects** for inclusion in his sixth book, *Inside/Outside*;203-245-0405 (Karen Thiel)...**First Night** visual and performing arts proposals; 3/24 deadline; 617-542-1399...The Boston Museum of Science is looking for professionals to **teach problem-solving**, computer applications, your favorite interdisciplinary topics, and a variety of other courses; call 617-589-0364 (Brent Jackson)... *idioTEXT* design journal invites BSA members to submit **competition projects for publication**; 617-482-6958 (Jordan Williams)...*Places*, the quarterly journal edited by Donlyn Lyndon, invites submissions of articles related to **sustainable design**; 718-399-6090 for details...*The Classicist*, the journal of the Institute for the Study of Classical Architecture, is seeking papers and/or examples of **work done in the Classical manner**; 212-570-7374

Advanced to Emeritus

Remmert W. Huygens FAIA
Richard M. Sweitzer AIA

New AIA

Larry Asaro AIA
DTS Shaw Associates
Shirley E. Bender AIA
Beacon Architectural Associates
David Bliss AIA
Shepley Bulfinch Richardson and Abbott
Eric Brown AIA
Prellwitz/Chilinski Architects
Christos Coios AIA
CBT/Childs Bertman Tseckares
Philip Daly AIA
Sumner Schein Architects and Engineers
**Kathleen E. Ford AIA
Ford Gillen Architects
Mark David Joyce AIA
Sumner Schein Architects and Engineers
Meng Howe Lim AIA
Graham Gund Architects
Wendy M. Magliozzi AIA
D'Agostino-Izzo-Quirk Architects
Paul C. Viccica AIA
CBT/Childs Bertman Tseckares

Returning AIA Members

Ronald A. Barkey AIA
CBT/Childs Bertman Tseckares
Gregory V. Berndt AIA
Ellenzweig Associates
Anne G. Myers AIA
Shooshanian Engineering Associates
Sara Jane Porter AIA
Sara Jane Porter Architect
Robert J. Stein AIA
Carlson Associates

Advanced to AIA

David Benjamin Barsky AIA
The Arcop Group
Suzanne Rivitz AIA
Earl R. Flansburgh + Associates

New Associate AIA Members

Pablo G. Garcia
Wallace, Floyd, Associates
Marek A. Garlicki
Gorman Richardson Architects
Norman Houle
R. E. Dineen Architects & Planners
Amy L. Johnson
Cole and Goyette
Jay A. Lee
David Perry Architects
Robert Guarcello Mencarini
Signer Harris Architects
Andrew P. Munsey
Cole and Goyette
Matthew Picone
Gorman Richardson Architects

New to Boston

Meredith Bynum AIA
John R. DaSilva AIA
Richard Friedson AIA
HNTB
Selena Goldberg AIA
Daniel E. Kenney AIA
Sasaki Associates
Gregory D. Spiess AIA
Larrabee Associates
Douglas J. Strout AIA
TRO/The Ritchie Organization
Benjamin Wilson AIA
Prellwitz/Chilinski Architects

Leaving Boston

Ellen Singer AIA (to Texas)

Deceased Member

**Victor Bieniek AIA

New Corporate Affiliates

Cameron Fire Protection Engineering
Barbara Jacobs, Architectural Colorist

New Individual Affiliates

Rene J.J. Lavoie
Robert Leathe
Rob MacLennan
Denise Randall
Lynn Ellen Smith

New Household Affiliate

Glenda and Bob Fishman

New Student Affiliates

BAC
Kevin Donaldson
Susan Kral

MIT
Brooke Wortham

To join your friends and colleagues in Membership News, call the BSA at 617-951-1433x221. Call the same number for information on out-of-state subscriptions to this newsletter, the BSA's quarterly magazine (ArchitectureBoston), AIA Documents, gift memberships, Build Boston workshops and exhibits, special publications on project management and everything else, Classified ads, job-placement services, and a trillion other things.

** Western Massachusetts AIA Chapter

The Boston Society of Architects ChapterLetter

The BSA ChapterLetter is published monthly by the Boston Society of Architects, 52 Broad Street, Boston 02109-4301. The ChapterLetter is a service provided by AIA members in Massachusetts to the profession, the public, and everyone else with a sense of humor or an interest in 20th-century America. (For out-of-state subscription information, call 617-951-1433x228/fax: 617-951-0845.)

Letters to the editor, suggestions, criticism, encouragement, and manifestations of the light touch are welcome. Typed, double-spaced material intended for publication must reach the BSA by the deadline dates listed on page 1; diskettes (accompanying hard copy in excess of 250 words) are appreciated (PC diskettes are preferred but if you send a Mac diskette be sure it is labeled as such). Submissions may also be e-mailed to the BSA at *bsarch@architects.org*. Appropriate submissions are edited and published as space, temperament, and prejudices permit.

BSA

The BSA is a non-profit, membership service organization and has been an advocate of architectural excellence and public awareness of architecture since 1867.

Charles Tseckares FAIA, **President**
Michael Hicks AIA, **Vice-President**
James Dunn, Assoc. AIA, **Treasurer**
Rebecca Barnes AIA, **Secretary**

Richard Fitzgerald, **Editor**
Sarah Lainie Smith, **Art Director**
Kate Gilbert, **Photo Editor**

♦

BSA staff, services, and programs

617-951-1433 • 800 662-1235

To skip the message, select an extension:

221 Architects referrals service
221 Events and meetings
221 Documents and publications
232 Build Boston
304 Marketing service
223 Public relations
232 Partnering/management service
234 Classified ads and inserts
228 Membership and dues
235 Accounting
221 Other services and programs

232 Richard Fitzgerald
234 Kate Gilbert
227 Nancy Jenner
225 Alexandra Lee
228 Penny Mitchell
223 Lisa Oldham
221 Melodie Pharms
222 Sarah Lainie Smith
235 Karen Snow

Imminent BSA deadlines

January 1
Deadline for written requests for Rotch Travelling Scholarship guidelines (see p. 3)

February 2
Deadline for submissions to the New England Healthcare Facilities Design Awards program (see p. 3)

April 2
Deadline for Build Boston 1999 workshop proposals (call the BSA for form BB-14)

For more information on any of these deadlines, call 617-951-1433x221.

♦

ChapterLetter deadlines are listed on p. 1

CONTINUING EDUCATION AIA

AIA members earn Learning Units in many ways. This continuing-education symbol indicates Learning Unit opportunities.

December Calendar

Monday	Tuesday	Wednesday	Thursday	Friday
	1	**2**	**3**	**4**
*** Lunch Meetings!** RSVP 617-951-1433x221 800-662-1235x221 by 9:30 am on the day of the meeting to reserve lunch.	**9:30 am** Educational Facilities Cte, Earl R. Flansburgh + Assoc., 77 No. Washington St., Boston BSA exhibit on "New England in Perspective" (work by local perspectivists) runs through 12/30 (see p. 2)	**8:00 am** Marketing & PR group **Noon** *Membership Cte (see p. 7) U.S. Capitol Dome is 135	**8:00 am** Editorial Board **10:30 am** Executive Cte **Noon** *Board Meeting "Building Livable Communities" (see p. 2)	**6 (Sunday)** Washington Monument is 114
7	**8**	**9**	**10**	**11**
Members earn AIA Learning Units through participation in BSA committee work.	**8:30 am** Legislative Affairs Cte **Noon** *Office Information Systems Cte	**8:30 am** Residential Design Marketing group (see p. 9) **Noon** *Technology Cte **6:30 pm** AllPlan Users Group, Bereznicki Assoc., 9 Wendell St., Cambridge **7:00 pm** BPL/BSA Lecture (see p.2) Great Boston Fire (1872)	**8:00 am** Historic Resources Cte **4:00 pm** AIA Mass. Board Mtg **6:00 pm** Regional Design Cte (Robert Sturgis FAIA, 617-647-7833)	**8:00 am** AGC/BSA Task Force on Recommended Practices
14	**15**	**16**	**17**	**18**
First day of Chanukah	**8:00 am** SeaPort Focus Team Tom O'Brien at the BSA (see p. 2) Boston Tea Party (1773)	**Noon** *Corporate/Institutional Architects Cte **5:15 pm** Healthcare Facilities Cte (see p. x) **5:30 pm** BSA Lecture on Asia (see p. 1) **5:30 pm** Western Mass. AIA Annual Dinner (800-662-1235x225) **6:00 pm** DataCAD Users Group (Evan Shu AIA, 617-662-0020) **6:00 pm** Urban Design Cte, Cambridge Seven, 1050 Mass. Ave., Cambridge Ralph Adams Cram is 135	**Noon** *Exhibits Cte **Noon** *Small Firms Practice Cte (see p. 7)	**8:30 am** Housing Cte (see p. 7) **Noon** *Interfaith Forum on Religion, Art & Architecture **19 (Saturday)** BSA/BAC "Young Architects" exhibit opens at the BAC (see p. 2) **20 (Sunday)** Ramadan
21	**22**	**23**	**24**	**25**
Noon *Public-Sector Architects Cte, Div. of Capital Asset Mgt. (Room 1609), 100 Cambridge St., Boston Mayflower Compact is 378 Feast Day of St. Thomas, Patron Saint of Architects	**8:00 am** Design Cte (see p. 7) **6:00 pm** Architects for Social Responsibility			All meetings are in The Architects Building, 52 Broad Street, unless otherwise noted.
28	**29**	**30**	**31**	
4:30 pm Building Envelope Cte			First Night	

BSA